



# SECRET SHOPPER LEADS TEST

PRACTICE NAME	K Therapy SLC
WEBSITE - WHERE LEAD IS ENTERED	www.ktherapyslc.com
SERVICE TESTED	Ketamine

DATE	3/16/2022	TIME	12:04PM MST		
NAME	Sydney Metz	EMAIL	skmetz95@gmail.com	PHONE	614-506-0536
MESSAGE SUBMITTED	<a href="https://ktherapyslc.com/ketamine-treatment-salt-lake-city/">https://ktherapyslc.com/ketamine-treatment-salt-lake-city/</a>				

WELCOME EMAIL RECEIVED	<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
LEAD CONTACTED - PHONE	<input checked="" type="checkbox"/> YES (1ST CALL ) DATE: 3/16/2022 5:26 PM MST <input type="checkbox"/> YES (2ND CALL RECEIVED) DATE: <input type="checkbox"/> YES (3RD CALL RECEIVED) DATE: <input type="checkbox"/> VOICEMAIL(S) LEFT
LEAD CONTACTED - TEXT	<input checked="" type="checkbox"/> WELCOME TEXT RECEIVED - DATE: 3/16/2022 12:05 PM MST <input checked="" type="checkbox"/> 2ND TEXT RECEIVED - DATE: 3/17/2022 2 PM MST <input checked="" type="checkbox"/> 3RD TEXT RECEIVED - DATE: Did not get 3rd auto text because I asked a question on 3/21/2022 <input checked="" type="checkbox"/> REPLIED TO LEAD'S QUESTIONS: Yes
LEAD ENGAGEMENT VIA TEXT	<input checked="" type="checkbox"/> USED LEAD'S NAME <input type="checkbox"/> QUESTIONS ANSWERED EXPERTLY <input checked="" type="checkbox"/> REPLIES CAME AT TIMELY MANNER 23 mins later <input type="checkbox"/> GUIDED TOWARDS MAKING AN APPT <input type="checkbox"/> SALES, PROMOTIONS, PACKAGES, PRICE MENTIONED <input type="checkbox"/> FINANCING OPTION MENTIONED <input type="checkbox"/> PERSONAL EXPERIENCE SHARED



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RECOMMENDED ACTIONS	
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