

**Monthly Account
Performance Report
1 Jun 2021 — 30 Jun 2021**

Skin Suite Rx Medical Spa -

618-759-7813

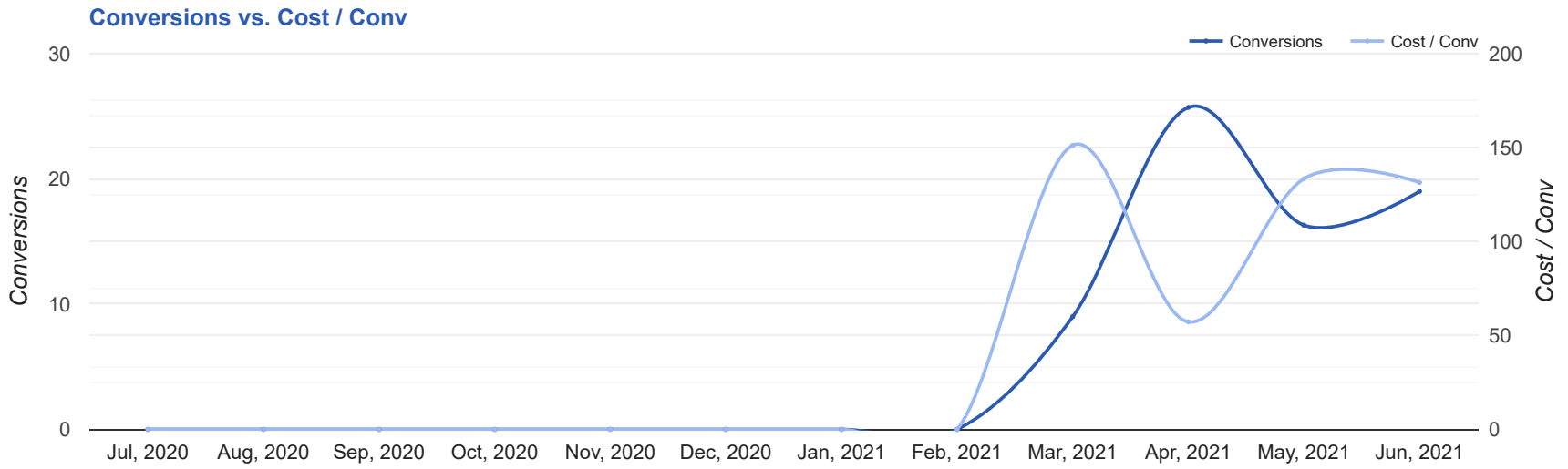
Key Performance Indicators (KPIs)

Cost	Conv	Conv Rate	Cost / Conv
\$2,497	19	5.38%	\$131.41
↑ 15%	↑ 16%	↑ 32%	↓ 1%

Performance Comparison - Month-over-Month

	IMPR	CLICKS	COST	AVG CPC	CTR	AVG POS	CONV	CONV RATE	COST / CONV	SEARCH IMPR SHARE
1 May 2021 — 31 May 2021	10,207	400	\$2,178.35	\$5.45	3.92%	-	16.3	4.08%	\$133.40	20.7%
1 Jun 2021 — 30 Jun 2021	8,619	353	\$2,496.72	\$7.07	4.1%	-	19	5.38%	\$131.41	28.9%
Change	1,588 ↓ 16%	47 ↓ 12%	\$318.37 ↑ 15%	\$1.62 ↑ 30%	0.18% ↑ 5%	0 ↔ -	2.67 ↑ 16%	1.30% ↑ 32%	\$1.99 ↓ 1%	8.20% ↑ 40%

Performance by Month - 1 Jul 2020 — 30 Jun 2021



MONTH	IMPR	CLICKS	COST	AVG CPC	CTR	AVG POS	CONV	CONV RATE	COST / CONV	SEARCH
										IMPR SHARE
Mar '21	4,910	227	\$1,360.56	\$5.99	4.62%	-	9	3.96%	\$151.17	21.33%
Apr '21	8,234	349	\$1,469.67	\$4.21	4.24%	-	25.7	7.36%	\$57.25	17.29%
May '21	10,207	400	\$2,178.35	\$5.45	3.92%	-	16.3	4.08%	\$133.40	20.7%
Jun '21	8,619	353	\$2,496.72	\$7.07	4.1%	-	19	5.38%	\$131.41	28.9%
Total	31,970	1,329	\$7,505.30	\$5.65	4.16%	-	70	5.27%	\$107.22	21.35%

Campaign Summary - 1 Jun 2021 — 30 Jun 2021

CAMPAIGN	IMPR	CLICKS	COST	AVG CPC	CTR	AVG POS	CONV	CONV RATE	COST / CONV	SEARCH IMPR SHARE
search beta coolsculpting	8,619	353	\$2,496.72	\$7.07	4.1%	-	19	5.38%	\$131.41	28.9%

Top Performing Ads - 1 Jun 2021 — 30 Jun 2021

Top Text Ads

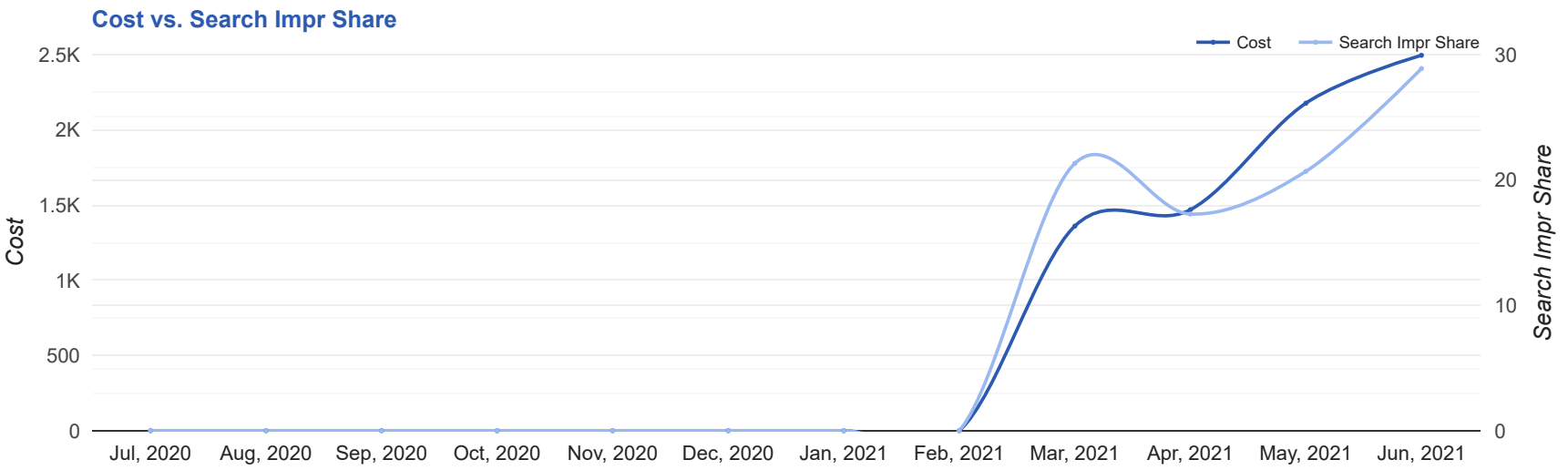
AD	IMPR	CLICKS	COST	AVG CPC	CTR	AVG POS	CONV	CONV RATE	COST / CONV
Skin Suite Rx - Fat Reduction in Chino - Non-Surgical Fat Reduction skinsuiterx.com/ --/ -- CoolSculpting® Reduces Fat. No Surgery & Minimal Downtime. Learn More About Freezing Fat	3,317	115	\$568.61	\$4.94	3.47%	-	5.5	4.78%	\$103.38
CoolSculpting® Fat Reduction - CoolSculpting in Chino - Biggest CoolSculpting® Promo skinsuiterx.com/ --/ -- Best CoolSculpting Deal. Freeze Away Stubborn Fat. Top Provider in Chino, CA	528	34	\$419.83	\$12.35	6.44%	-	3	8.82%	\$139.94
Skin Suite Rx - Fat Reduction in Chino - Non-Surgical Fat Reduction skinsuiterx.com/ --/ -- CoolSculpting® Reduces Fat. No Surgery & Minimal Downtime. Learn More About Freezing Fat	1,186	65	\$371.49	\$5.72	5.48%	-	3	4.62%	\$123.83
Best CoolSculpting Deal Ever - Limited Time Offer June 2021 - Our Biggest Discount Ever skinsuiterx.com// Expert, Safe Fat Loss With Quick Results. Minimal Downtime. Eliminate Fat And Feel Great.	21	3	\$25.90	\$8.63	14.29%	-	1	33.33%	\$25.90
Best CoolSculpting Deal Ever - Limited Time Offer June 2021 - Hurry Offer Ends In <code>{=COUNTDOWN("2021/06/30 00:00:00","en-US",31)}</code> skinsuiterx.com// Expert, Safe Fat Loss With Quick Results. Minimal Downtime. Eliminate Fat And Feel Great.	10	1	\$8.03	\$8.03	10.00%	-	1	100.00%	\$8.03

Top Display Ads

No Data Found for this account

Budget Utilization - 1 Jun 2021 — 30 Jun 2021

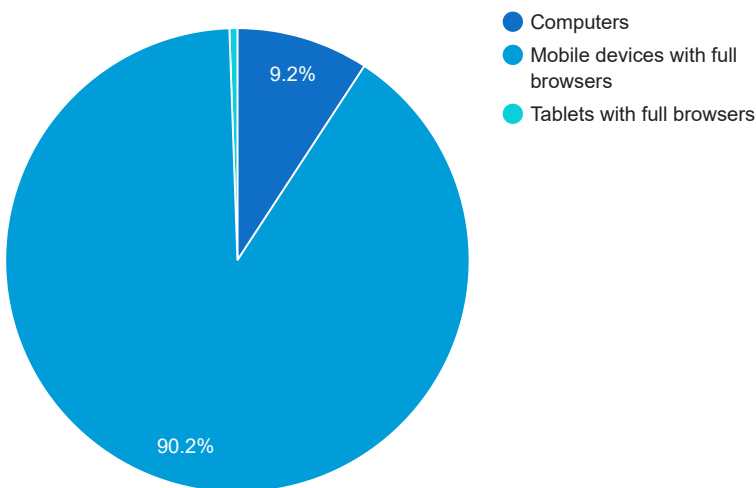
Budget Coverage



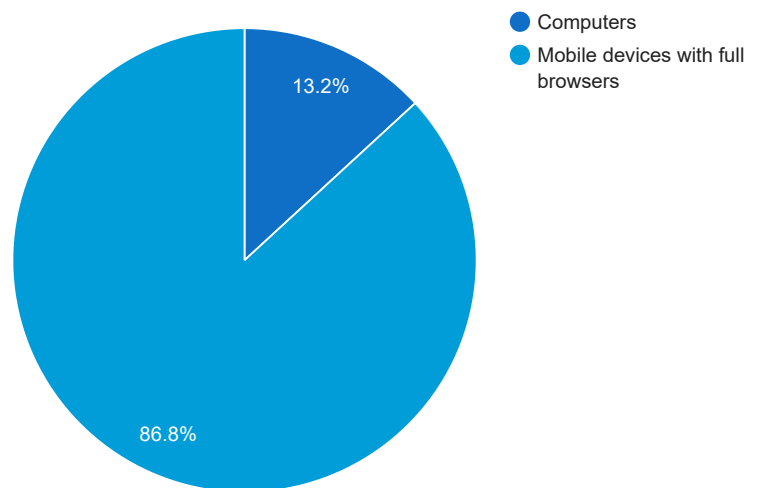
DATE	COST	SEARCH IMPR SHARE
Jul, 2020	0	0
Aug, 2020	0	0
Sep, 2020	0	0
Oct, 2020	0	0
Nov, 2020	0	0
Dec, 2020	0	0
Jan, 2021	0	0
Feb, 2021	0	0
Mar, 2021	1,360.56	21.33
Apr, 2021	1,469.67	17.29
May, 2021	2,178.35	20.70
Jun, 2021	2,496.72	28.90

Cost and Conversions by Device

Cost



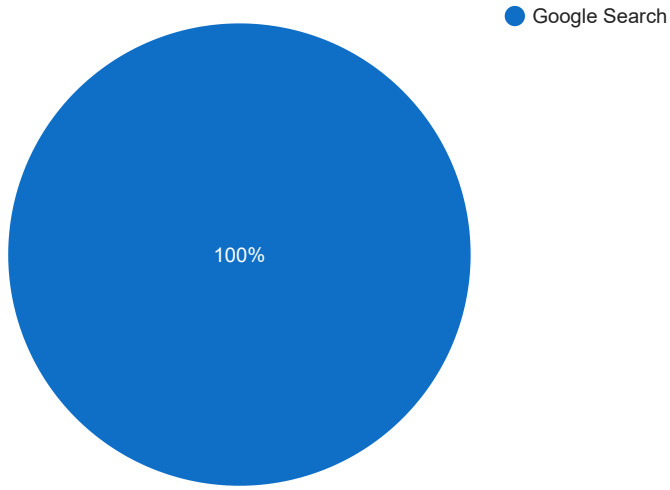
Conversions



DEVICE	IMPR	CLICKS	COST	AVG CPC	CTR	AVG POS	CONV	CONV RATE	COST / CONV
Mobile devices with full browsers	7,269	321	\$2,252.76	\$7.02	4.42%	-	16.5	5.14%	\$136.53
Computers	1,232	30	\$230.06	\$7.67	2.44%	-	2.5	8.33%	\$92.02
Tablets with full browsers	118	2	\$13.90	\$6.95	1.69%	-	0	0%	\$0.00

Cost and Conversions by Network (Search vs. Display)

Cost



Conversions



NETWORK	IMPR	CLICKS	COST	AVG CPC	CTR	AVG POS	CONV	CONV RATE	COST / CONV
Google search	8,619	353	\$2,496.72	\$7.07	4.1%	-	19	5.38%	\$131.41

Conversion Types - 1 Jun 2021 — 30 Jun 2021

CONVERSION TYPE	CONV
Submit lead form	12
Calls from Website	6
Call From Ads (MS)	1
Local actions - Website visits	0
Local actions - Other engagements	0
Clicks to call	0

Glossary

- Impressions (Impr) - Number of times your ad was displayed
- Display Impression Share - Refers to the percentage of times your ad was shown in a display placement when evaluated against the maximum number of times it could have shown if not limited by budget or bid
- Search Impression Share - Refers to the percentage of times your ad was shown in search results when evaluated against the maximum number of times it could have shown if not limited by budget or bid
- Clicks - Number of clicks that resulted from an ad
- Avg. CPC - Cost per click
- CTR - Clickthrough Rate (CTR) is the number of clicks your ad receives divided by the number of times your ad is shown (impressions)
- Cost - Media spend accrued
- Avg Pos - Refers to the position of a search results pages where your ad appears for each of your ads
- Conversions - A conversion occurs when a user completes a pre-defined action on your site, such as buying something or requesting more information
- CPA - Cost-per-acquisition (CPA) is the cost of your advertising divided by the number of conversions you receive
- CR - Conversion rate
- Quality Score - is a metric used by Google to determine how relevant they believe your advertising to be based on the keywords your ad is appearing for